

Collateral Protection Insurance Application



**TOKIO MARINE
HIGHLAND**

Please select desired Program:

Exposure Only

Outsourced Tracking
*(If Outsourced Tracking,
special section on page 3)*

Blanket Coverage

Section 1: Lender/Contact Information

Lender Name: _____ Telephone: _____
 Mailing Address: _____ Facsimile: _____
 City: _____ State: _____ Zip: _____
 Physical Address: _____
 City: _____ State: _____ Zip: _____
 Administrative Contact: _____ Title: _____
 Email: _____ Telephone (if different from above): _____
 Executive Contact: _____ Title: _____
 Email: _____ Telephone (if different from above): _____
 Billing Contact: _____ Title: _____
 Email: _____ Telephone (if different from above): _____

Section 2: Portfolio Exposure Information

Provide the following breakdown of the types of properties in your portfolio:

Total Portfolio	Private Passenger Vehicles	Motorcycles, ATVs, Snowmobiles	Recreational Vehicles and Watercraft	Commercial Automobiles and Trucks	Commercial and Agricultural Equipment
No. of Direct Loans					
No. of Indirect Loans					
Total Outstanding Loan Balances					
Maximum Loan Amount					
Maximum Loan Term in Months					
Average Loan Term in Months					
Number of New Loans Year to Date					
Number of New Loans Last Year					

Section 3: Lender Placed Vendor Information

- A. Who is your current CPI/LSI Vendor? _____
- B. What type of program do you have? Blanket; Lender Placed; Tracking
- C. If LSI, please provide the current rate? _____ Current Deductible? _____
- D. If CPI, please provide a list of the current Lender Placed certificates.
- E. Please provide Last 3 Years Premium and Loss information from your current provider.

Section 4: Additional Portfolio Information

Portfolio Data as of: (date) _____

- A. What is your current Delinquency Rate? _____
- B. What was your Delinquency Rate Last Year? _____
- C. Number of Repossessions Year-to-Date? _____ Totals Physical Damage Losses _____
- D. Number of Repossessions Last Year? _____ Totals Physical Damage Losses _____
- E. Number of Skips Year-to-Date? _____ Skip Losses _____
- F. Number of Skips Last Year? _____ Skip Losses _____
- G. What is your down payment requirement? _____
- H. What is the portfolio split between New and Used? (percentages) New _____ Used _____
- I. Average tenure of Loan Officers? _____
- J. Do you verify insurance at loan origination? _____
- K. Do you follow-up on cancellations and non-renewals? _____
- L. Do you have written procedures for repossessions and delinquencies? _____

Application Signature Information

Name of Agent/Agency: _____

Contact Name: _____ Phone No.: _____ Ext.: _____

It is the responsibility of the applicant to read and understand the contents of this application. The applicant declares that all information is true, correct and complete and that no material fact has been suppressed or misstated. The applicant further understands that the incorrect or incomplete statements or information could void the coverage afforded under the "Policy" issued from the information contained in this application. The applicant also understands that this application and all information attached thereto becomes a part of their "policy", if issued.

Signature

Title

Date

Lender Coverage Options - Premiums in Addition to Physical Damage Coverage Premiums

- Instrument Non-Filing Yes No
- Mechanics Lien Coverage – Limit: _____
- Repossession Expense Coverage – Limit: _____
- Repossession Storage Coverage – Limit: _____
- Repossessed Collateral Yes No
- Skip Coverage Yes No
- Confiscation Coverage Yes No

Outsourced Tracking Only - Supplemental Information

- 1) Do you provide a Data File to your current Tracking Vendor? _____
- 2) Do you provide one loan file or multiple loans files? _____
- 3) Do you have multiple Service Providers for the portfolio segments you track? _____
- 4) In your Loan Files, can you provide the following information:
 - a) Can you include a complete Year, Make Model and Vin in separate fields? _____
 - b) Can you include co-borrower for each collateral record? _____
 - c) If you have multiple collaterals on a loan, can your file contain a separate record with its corresponding fields for each collateral? _____